

MEMBER
Inspired
COMMUNITY
Focused

2022 Annual Report

75TH ANNUAL
MEMBERSHIP MEETING



KeeslerFederal
CREDIT UNION

Federally Insured by NCUA





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OUR MISSION

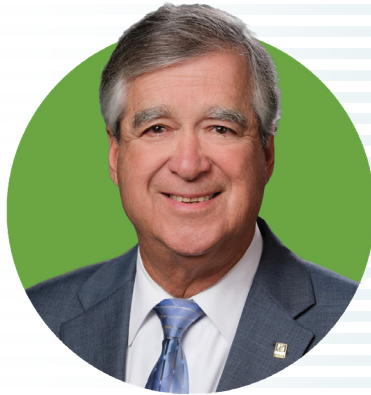
*Be
Extraordinary*



OUR PURPOSE

TO BUILD A BETTER
Community

One member
One relationship
One financial solution at a time



James Hollingsworth
Chairman



Jamie Perronne
Vice Chairman



Cynthia Payne Childers
Treasurer

MESSAGE *from the Board*



In 1947, a small group of visionary civil service employees gathered at Keesler Field in Biloxi, Mississippi, and formed a not-for-profit financial cooperative based on their common bond and desire to help one another successfully pursue the American dream of economic stability and prosperity. Fast forward to 2022 and that same cooperative, Keesler Federal Credit Union, proudly marked its 75th anniversary of service to you. It was a time to celebrate as well as reflect on just how far the credit union had come. Because of the commitment of our founders, and the loyalty and support of members like you, Keesler Federal has grown into one of the largest credit unions in the United States. Today, we are proud to have 40 branch locations in Mississippi, Alabama, Louisiana, and the United Kingdom – with more to come. Regardless of this transformation, Keesler Federal remains passionate about service to members as well as the communities we serve.

Our 75th year of serving you was extraordinary for many reasons beyond the credit union's longevity. Members experienced yet another year of new advancements, continued growth, and

unparalleled givebacks. Your credit union ended 2022 with nearly \$4.2 billion in total assets and a net worth of \$535 million indicating a strong, well capitalized institution. Net membership growth was over 18,000 resulting in a total membership of over 306,000 people just like you who share the same hopes and dreams for their financial futures. We made over \$1.6 billion in new loans, helping more members purchase homes, land, vehicles, boats, and finance many other important goals. Members also enjoyed more than \$23 million in dividends on deposits in 2022.

Keesler Federal's overall growth remained strong by providing you with safe, value-driven opportunities to build and protect wealth despite challenges spurred by global inflation, rising prices on consumer goods, and rate increases by the Federal Reserve. According to the independent research firm Datatrac, Keesler Federal continued to outperform our competitors on yields for savings products and interest rates on loans, saving members over \$40 million last year.

Being a Keesler Federal member is a rewarding experience because of the many

**“Mississippi’s Best-In-State
Credit Union”**

–Forbes

ways we give back to you in addition to dividends, lower loan rates and lower fees. In fact, in 2022, members received over \$11 million in givebacks just through rewards paid on Kasasa checking accounts, Visa credit cards, and innovative programs like our exclusive monthly Member Giveback drawings which were expanded from 36 to 75 winners each month to commemorate our 75th anniversary – an increase that has become permanent. These random drawings award prizes ranging from \$100 for making a transaction, up to \$1,000 reimbursed on a mortgage, car loan or signature loan, up to \$2,000 matched on a direct deposit, and \$3,000 for simply having a share certificate.

While giving back to members is paramount, we are committed to investing in the communities we serve. For Keesler Federal to continue providing outstanding value to our members, it must continue to grow and expand. We help grow our membership by actively contributing to the quality of life of our neighbors and the economic strength of our communities. Our purpose statement, “To build a better community – one member, one relationship, one financial solution at a time” reflects this philosophy, and each year, we

**“Readers’ Favorite
for Home Loans”**

–Inside New Orleans

have expanded our community involvement. In 2022, the board established a formalized Community Giveback program to increase our reach and make a greater impact through new and established initiatives. The details of this program have been published in Keesler Federal’s inaugural Community Impact Report, which is available now.

As Keesler Federal continues its journey in 2023 and beyond, we pledge to maintain our focus on delivering extraordinary member products, services, and givebacks. We will also expand our reach to meet growing demand by opening a new branch in the Jackson Meadowbrook neighborhood and a new branch in the Mobile market. As always, we will continue to pursue new ways to deliver exceptional value, extraordinary member service, and demonstrate our unparalleled commitment to you and the communities we proudly call home. On behalf of the board of directors and entire Keesler Federal team, thank you for your loyalty and entrusting us to serve your financial needs.

**“Readers’ Choice Favorite
Credit Union”**

–The Edge



Josie King
Secretary



David Ford
Director



Melanie Williamson
Director



Tony Taylor
Director



Mike Ladner
Chairman



Robert Landry
Member



Allan L. Micksch
Member



Jim Mitchell
Member

Supervisory Committee REPORT



The Supervisory Committee is created by law and appointed by your Board of Directors to independently represent all members. We evaluate Keesler Federal Credit Union's activities and operations to ensure soundness, compliance, and reliability and appraise internal controls' adequacy. Our duties also include ensuring the performance of a comprehensive annual audit, administering Board of Directors elections, independently verifying member accounts, and objectively investigating formal complaints. Your Committee is composed of volunteers with career backgrounds in accounting, communications, training and education, and cyber security.

To maintain these high standards and fulfill our financial and regulatory compliance responsibilities, we meet and regularly interact with Keesler Federal Credit Union's Board of Directors, the senior management team, and the Credit Union's internal auditors.

To fulfill our audit responsibilities for 2022, we hired the accounting firm Doeren Mayhew, CPAs and Advisors, to conduct an independent, in-depth audit of Keesler Federal Credit Union's operations and issue a report of their findings. We're proud to announce their December 31, 2021, report showed the financial statements fairly represent the financial position of Keesler Federal and conform with generally accepted accounting principles of the United States of America.

The National Credit Union Administration (NCUA), the regulatory agency for all federal charter credit unions, performs periodic supervisory examinations. As of March 31, 2022, their last examination results confirmed that Keesler Federal Credit Union continues to be financially sound.

After reviewing the results of these audits and examinations, our Supervisory Committee can confidently report that Keesler Federal continues to be financially solid and well-managed with sound policies and programs. Keesler Federal complies with the credit union's bylaws, Mississippi state laws relating to credit unions, and applicable federal laws and regulations.

Respectfully,

Mike Ladner, Chairman, Supervisory Committee

2022 MEETING MINUTES

1. The 74th Annual Meeting of Keesler Federal Credit Union was called to order through a virtual online event, by Chairman James Hollingsworth on March 24th, 2022.
2. Chairman Hollingsworth introduced the board of directors: James Hollingsworth, Chairman of the Board; Jamie Perronne, Vice Chairman; Cynthia Childers, Treasurer; Josie King, Secretary; David Ford, Director; Melanie Williamson, Director.
3. Chairman Hollingsworth reported a quorum was present.
4. Jacque Gresham made a motion to accept the Minutes as they appeared in the printed Annual Report for 2021; seconded by Brenda Champagne; motion carried.
5. Chairman Hollingsworth presented the 73rd Annual Report of the Board of Directors. A motion to accept the report was made by Charlotte Sanders; seconded by Deborah Bradford; motion carried.
6. Chairman Hollingsworth presented the Supervisory Committee's Report on behalf of the Supervisory Committee. He introduced the members of the Supervisory Committee: Mike Ladner, Chairman; Robert Landry, Member; Allan Micksch, Member; Greg Todd, Member; Jim Mitchell, Member. A motion was made by Gloria Allen to accept the Supervisory Committee's Report; seconded by Jacque Gresham; motion carried.
7. Cynthia Payne Childers, Treasurer; presented the Treasurer's Report and Loan Statistics. A motion was made by Brenda Champagne to accept the Treasurer's Report; seconded by Charlotte Sanders; motion carried.
8. Chairman Hollingsworth stated there is no unfinished business from the 73rd Annual Meeting of 2021.
9. Chairman Hollingsworth stated that there is no new business. No member comments were submitted by March 14th deadline.
10. Jamie Perronne, Chairman of the Nominating Committee, introduced the Nominating Committee: Cynthia Payne Childers and David Ford. Jamie Perronne presented the report of the Nominating Committee. There were no nominations by petition. A motion was made by Deborah Bradford that the nominees, James Hollingsworth, Josie King, Melanie Williamson and Tony Taylor for the Board of Directors be elected by acclamation; seconded by Gloria Allen; motion carried.
11. The drawing of door prizes was conducted by the Chairman.
12. Jacque Gresham made a motion to adjourn the meeting; seconded by Brenda Champagne; motion carried. There being no further business to come before the meeting, it was adjourned.



2023 Annual Meeting Agenda

1. Meeting called to order
2. Presentation of Colors, National Anthem, Pledge of Allegiance, and Invocation
3. Ascertainment of quorum
4. Minutes of last meeting
5. Report of Board of Directors
 - James Hollingsworth, Chairman
6. Report of Supervisory Committee
 - Mike Ladner, Supervisory Committee Chairman
7. Report of Treasurer
 - Cynthia Payne Childers, Treasurer
8. Unfinished business
9. New business
10. Employee Years of Service Recognition
11. Election
12. Awarding of prizes
13. Report of election
14. Adjournment

Total Assets

2016	\$2,470,586,116
2017	\$2,572,628,320
2018	\$2,734,647,835
2019	\$3,038,778,779
2020	\$3,718,626,085
2021	\$4,319,919,600
2022	\$4,186,101,632

Total Shares

2016	\$2,106,139,689
2017	\$2,171,768,918
2018	\$2,311,901,194
2019	\$2,577,367,483
2020	\$3,229,446,229
2021	\$3,804,002,732
2022	\$3,434,769,944

Total Loans

2016	\$1,416,791,759
2017	\$1,675,119,291
2018	\$2,077,649,881
2019	\$2,390,862,368
2020	\$2,646,006,174
2021	\$2,756,491,145
2022	\$3,158,204,056

Statement of FINANCIAL CONDITION

ASSETS	2022	2021	Change
Cash	\$ 162,789,409	\$ 635,359,023	\$ (472,569,614)
Accounts Receivable	8,293,002	4,498,205	3,794,797
Investments:			
Available-for-Sale	499,358,389	275,169,111	224,189,278
Other	242,545,072	541,590,826	(299,045,754)
Loans Held for Sale	-	-	-
Loans (Net of Allowance for Loan Losses)	3,158,204,056	2,756,491,145	401,712,911
Accrued Interest Receivable:			
Investments	3,385,493	2,300,267	1,085,226
Loans	8,895,409	7,012,289	1,883,120
Prepaid & Other Assets	23,176,242	14,014,818	9,161,424
Other Real Estate Owned (OREO)	1,178,039	1,717,000	(538,961)
Fixed Assets	44,326,416	49,112,372	(4,785,956)
NCUSIF Deposit	33,950,105	32,654,544	1,295,561
Total Assets	\$ 4,186,101,632	\$ 4,319,919,600	\$ (133,817,968)

LIABILITIES AND MEMBERS' EQUITY

Liabilities:	2022	2021	Change
Members' Share and Savings Accounts	\$ 3,434,769,944	\$ 3,804,002,732	\$ (369,232,788)
Dividends Payable	1,408,780	1,586,651	(177,871)
Accounts Payable	45,912,416	21,697,784	24,214,632
Other Liabilities	252,702,278	27,241,937	225,460,341
Total Liabilities	\$ 3,734,793,418	\$ 3,854,529,104	\$ (119,735,686)

Members' Equity:

Regular Reserves	\$ 14,634,751	\$ 14,634,751	\$ -
Undivided Earnings	520,163,357	474,715,738	45,447,619
Accumulated Other Comprehensive Loss	(83,489,894)	(23,959,993)	(59,529,901)
Total Members' Equity	\$ 451,308,214	\$ 465,390,496	\$ (14,082,282)
Total Liabilities and Members' Equity	\$ 4,186,101,632	\$ 4,319,919,600	\$ (133,817,968)

Statement of INCOME



INTEREST INCOME:	2022	2021	Change
Loans to Members	\$ 136,122,192	\$ 117,277,146	\$ 18,845,046
Investments	9,985,518	13,321,583	(3,336,065)
Total Interest Income	\$ 146,107,710	\$ 130,598,729	\$ 15,508,981
INTEREST EXPENSE:			
Interest on Borrowed Money	\$ 1,563,855	\$ -	\$ 1,563,855
Dividends on Members' Shares	23,653,115	30,848,051	(7,194,936)
Net Interest Income	\$ 120,890,740	\$ 99,750,678	\$ 21,140,062
Provision for Loan Losses	\$ 11,402,960	\$ 4,844,857	\$ 6,558,103
Net Interest Income After Provision for Loan Losses)	\$ 109,487,780	\$ 94,905,821	\$ 14,581,959
NON-INTEREST INCOME:			
Miscellaneous Operating Income	\$ 42,083,834	\$ 33,200,503	\$ 8,883,331
Fees and Service Charges	27,982,389	22,164,669	5,817,720
Total Non-Interest Income	\$ 70,066,223	\$ 55,365,172	\$ 14,701,051
TOTAL INCOME	\$ 179,554,003	\$ 150,270,993	\$ 29,283,010
NON-INTEREST EXPENSE:			
Compensation and Employee Benefits	\$ 54,641,038	\$ 53,369,130	\$ 1,271,908
Office Operating Costs	44,025,889	40,135,166	3,890,723
Other Expenses	33,780,234	26,230,340	7,549,894
Total Non-Interest Expense	\$ 132,447,161	\$ 119,734,636	\$ 12,712,525
Non-Operating Gains / (Losses)	(1,659,222)	440,641	(2,099,863)
NET INCOME	\$ 45,447,620	\$ 30,976,998	\$ 14,470,622

New Loans for 2022

Loan Type	Number	Amount
Signature Loans	11,851	\$79,028,926
Kreditline	110	196,543
Direct Auto New	3,843	154,757,907
Direct Auto Used	12,541	291,637,084
Indirect Auto New	5,404	227,637,851
Indirect Auto Used	4,402	136,005,718
Boats, Campers, & RVs	1,583	50,791,860
Indirect Merchant Loans	210	10,087,732
Credit Card	6,778	355,547,389
First Mortgage Loans	692	126,556,871
Home Equity Loans & Lines of Credit	483	17,155,647
Business Loans	242	145,003,812
Share Secured Loans	2,081	17,391,691
All Other Loans	90	1,470,388

New Loans Disbursed 50,310 \$1,613,269,419

Statistical Information

2022	2021	Change
Number of Members		
306,033	287,691	18,342
Number of Loans Made for Year		
50,310	43,606	6,704
Dollar Amount of Loans Made for Year		
\$ 1,613,269,419	\$ 1,317,189,554	\$ 296,079,865
Dividends Paid		
\$ 23,653,115	\$ 30,848,051	\$ (7,194,936)



KeeslerFederal
CREDIT UNION

Locations



Coastal Mississippi

BAY-WAVELAND
481 Highway 90

BILOXI KEESLER AFB
600 Larcher Boulevard

KEESLER AFB – TRIANGLE
107 Galaxy Street,
Building #7503

BILOXI – PASS ROAD
2602 Pass Road

DIAMONDHEAD
4402 East Aloha Drive
Suite 4

D'IBERVILLE – AUTOMALL
10521 Auto Mall Parkway

D'IBERVILLE – LAKEVIEW
11505 Cinema Drive,
Suite 1

GAUTIER
3501 Dolphin Drive

GULFPORT – DOWNTOWN
2505 14th Street, Suite 100

GULFPORT – DRIVE-THRU
2720 25th Avenue

GULFPORT – ORANGE GROVE
12240 Highway 49 North

GULFPORT – SEAWAY
13083 Seaway Road

LONG BEACH
524 Klondyke Road

OCEAN SPRINGS
2420 Bienville Boulevard

PASCAGOULA
1509 Telephone Road

PICAYUNE
2270 Highway 43 South

ST. MARTIN
6835 Washington Avenue
Suite K

STENNIS SPACE CENTER
1 Stennis Space Center
Building 1100

VANCLEAVE
11621 Highway 57

WIGGINS
1080 West Frontage Road

Jackson Metro

FLOWOOD
389 Ridge Way
Building K/#3

JACKSON – MDOT
401 North West Street

RIDGELAND – LAKE HARBOUR
733 Lake Harbour Drive,
Suite F

MADISON – WELCH FARMS
1944 Main Street

JACKSON – FARM BUREAU
1401 Livingston Lane

OPENING MID-2023
JACKSON – MEADOWBROOK
1300 Meadowbrook Road

Hattiesburg

HATTIESBURG – TURTLE CREEK
6175 US 98, Suite 20

HATTIESBURG – WESLEY
201 Methodist Boulevard

PETAL – EVELYN GANDY
1119 Evelyn Gandy Parkway

Louisiana

COVINGTON
2101 N Highway 190
Suite 107

MANDEVILLE – BEAU CHÉNE
4250 Highway 22, Unit C

SLIDELL
1338 Gause Boulevard

SLIDELL – CROSSGATES
2925 East Gause Boulevard

NEW ORLEANS – MID-CITY
3700 Orleans Avenue, Suite 107

METAIRIE LAKESIDE
2949 Veterans Memorial Blvd.
Suite A2

Alabama

MOBILE – WESTWOOD PLAZA
7765 Airport Boulevard
Suite 201

MOBILE – MIDTOWN
100 North Florida Street
Suite E-4

United Kingdom

RAF ALCONBURY
Building 582

RAF LAKENHEATH
Building 987

RAF MILDENHALL
Building 131

US: 1-888-KEESLER (533-7537)
UK: 0-800-585-765
www.kfcu.org



"I received a Member Giveback last year and it was crazy just looking at my bank account. I thought there was an accident... I learned it was a Member Giveback of \$1,500 and was amazed. It was so great. Who does that?"

Audrey - Biloxi, MS

**2022 Total
Member Givebacks
\$11.2 Million**

\$9,911,385

Visa Credit Card Rewards

\$1,167,831

Kasasa Checking Rewards

\$137,013

Monthly Member
Giveback Drawings

\$60,888

Mississippi Aquarium Savings

\$19,470

Lisa J. Stubbs
Memorial Scholarship



MEMBER
Inspired
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KeeslerFederal
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